



OAK STREAM PARTNERS, LLC

CONTACT

If you have a business that matches our criteria, please contact us today!

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Seeking Change In Control Acquisitions

Oak Stream is searching for B2B service companies with recurring revenue models for acquisition. Sample industries include BPOs, Contact Centers, Outsourced Services, Warranty Providers, and Financial Services.

We Offer the Following to Intermediaries:

Attractive Finders Fees – We are always seeking to expand our relationships with business intermediaries and industry experts. As a way to compensate you for your efforts we offer attractive buy-side finder's fees for companies that are not represented.

You Know Who We Are – Our team are well-known entrepreneurs and operating executives from companies you know. We're entrepreneurial and we act accordingly.

Attractive Pricing for Sellers – We prefer to pay an aggressive price for a great company vs. a cheap price for a decent company.

Well Capitalized – The Oak Stream team has over \$200 million in capital. The substantial resources at our disposal enable the quick and professional consummation of transactions.

Fast Transactions – We know what we want which enables a quick and confidential negotiating and diligence process.

Flexible Solutions For Owners – Oak Stream has the ability to tailor the financing of the transaction to accommodate the seller's lifestyle and tax planning needs.

INVESTMENT FOCUS

An ideal business will have the following:

Financial Criteria

- \$10 – \$50 million of annual revenue
- \$1.5 – \$5 million of annual earnings
- 5+ year history of continuous profitability
- 50%+ gross margins
- 15%+ net margins
- Annual sales growth of 10%+

Industry

- B2B Service industries
- Recurring revenue/long-term contracts
- Excluded: Retail, Manufacturing, Food Services, Medical, or Highly Technical

Situational Criteria

- Owner seeking liquidity and/or exit
- Partnership dispute
- Serial entrepreneur ready for next venture

Company Criteria

- Well positioned in a growing and fragmented industry
- Identifiable growth opportunities
- Solid employee relations and history of strong employee retention
- North American based business

YOU CAN COUNT ON US!

Oak Stream understands and appreciates the important role that business intermediaries play in the private company marketplace. We believe that you will find several compelling and profitable reasons to make a confidential referral to us.